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December 9, 1964



Mr. T.H. Nelson, Sys. Eng. Interlocking Sys. Co. P.O. Box 1546 Poughkeepsie 3, New York

Subject: Clippard Inst. Lab., Inc.

Dear Sir:

The literature you requested from the subject company has been sent to you.

Airoyal is the Factory Authorized Distributor for this company. I am Airoyal's Sales Representative assigned to your account, and I would be pleased to assist you in the application of the equipment on which you requested information. Call me at the above number.

To give you a quick indication of our capabilities, I am enclosing a bulletin on our Fluid Power Products and Services. I am also enclosing a CircuitCard, one of a monthly series of solutions to Fluid Power problems. We send these, without obligation. to all users of Fluid Power equipment.

If you use or plan to use Fluid Power, you will find our CircuitCard series both interesting and useful.

Please complete the attached postage paid return card your request will be processed promptly.

Very truly yours,

AIROYAL COMPANY

RC:ap Enclosure

Robert Capelli Sales Representative